



# Handout Session #4

1. Do you have a way to **explain the plan of Salvation** to an unbeliever? If so, what tool / presentation do you prefer to use? OR do you **need training** to be more comfortable having this discussion with an unbeliever?
2. Do you understand and can you explain the **difference between mercy and grace**? Is that important for a believer to understand? Why?
  - Does the illustration of a speeding ticket help you understand and explain it?
3. What would you say to a mentee as they read the verses in Point #2 about the depravity of people before they are saved, and they say, “Well, I wasn’t **THAT** bad!”??
  - Discuss the ramifications of this statement: ***God does not judge us on the curve. We tend to evaluate ourselves as compared to others, whereas God compares us to himself.***
4. Before reading Lesson 1-3, were you aware of God's **principle of substitution**?
5. Was there anything new in the discussion about the **fig leaf cover up** in Genesis 3 that you hadn’t noticed before?
6. Why do you think it is important to impress upon the new believer that the stories in the Old Testament about **sacrificing animals** is a foretelling of the sacrifice that Jesus made for us on the cross?
7. What do you think John the Baptist’s listeners thought when he said of Jesus, “Here is the **Lamb of God who takes away the sin of the world?**”
8. How can we help new believers understand when they read passages like **Isaiah 53:4-6**, that this was a foretelling of or a prophecy about Jesus?
9. What does it mean to you (or why is it important to understand) that I am **saved by His love**, and not because I am deserving?
10. How would you describe the **difference between “religion” and Christianity**?